{Sample}

Your Financial Roadmap.

Michael & Emma Smith



- For illustrative purposes only -

"Planning is bringing the future into the present, so that you can do something about it now"

– Alan Lakein



Financial Health Check

An appraisal of your current financial position



BALANCE SHEET

	Michael	Emma	Joint	Total
ASSETS				
Cash (inc. business)	£80,000	£22,000	£48,000	£150,000
Investments	£94,000	£178,000		£274,000
Pensions	£425,000	£187,000		£612,000
LIABILITIES				
Mortgage			£368,000	£368,000

{Excludes value of family home}

INCOME & SPENDING

INCOME & SPENDING	Michael	Emma	Joint	Total
INCOME				
Salary (+ Bonus)	£12,570	£115,000		£125,000
Company Dividends	£90,000			£90,000
EXPENSES				
Basic (inc. mortgage)			£68,000	£68,000
Leisure			£35,000	£35,000
Luxury			£15,000	£15,000
Tax + NICs	£24,000	£40,500		£64,500
Total				£182,000

MILESTONE SPENDING

EXPENSE	WHEN	££
Kitchen Remodel	3 Yrs	£40,000
USA Big Holiday	5 Yrs	£20,000
Lucy Wedding Gift	8 Yrs	£40,000

INSURANCE / RISK MANAGEMENT

POLICY	WHO	AMOUNT	INSURER
Life Cover	Michael	£800,000	Aviva
Life Cover	Emma	£500,000	Zurich
Income Protection	Michael	£75,000 pa	Vitality

{Workplace benefits for Emma TBC}

YOUR TIMELINE

Mapping out your important financial milestones.



You have some sizeable milestone expenses coming up in the next few years. You aim to retire together in 10 years, at age 62/59. Michael will wind down his business and Emma retire from PwC. You want to enjoy a great lifestyle in your early retirement years, but feel you'll spend less In your later years (80+).

SPENDING PLAN

What's the future cost of your lifestyle?



CURRENT POSITION - CASHFLOW

The below chart shows your cashflow future, based on your current position & spending plan (excludes FJ recommendations)



CURRENT POSITION - ASSETS

The below chart shows your asset future, based on your cashflow above (excludes property)



CURRENT POSITION - INVESTMENT STRATEGY

An overview of your current investment position across all pensions & investments.



-1.92%

-8.18%

CURRENT POSITION - PENSION APPRAISAL

A high-level review of your current pension policies.

	Michael	Michael	Emma	Emma
Provider	Aegon	Aviva	Standard Life	Scottish Widows
Value	£331,000	£109,000	£124,000	£36,000
Full retirement options	x	√	x	x
Tax-efficient on death	x	x	√	x
Investment performance	Poor	Reasonable	Good	Poor
Guarantees	None	None	None	None
Charges (p.a.)	1.26%	0.80%	1.49%	0.35%

CURRENT POSITION - FINANCIAL SCORECARD

This score quantifies you how likely you are to meet all of your objectives.

Your Financial Plan will show you how to significantly increase this score through our recommendations.



Financial Plan

Enhancing your financial future



OUR RECOMMENDATIONS

There are some significant improvements that can improve your financial position.

WHAT	WHY
 Increase company pension contributions from £20k to 40k pa into Michael's pension. 	You'll save £100k Corporation Tax over the next 10 years & build up a greater 'retirement pot' in a highly tax-efficient way
2. Emma increase salary sacrifice contributions to 15%	You'll reduce your net income by c£500 pm to build your pension by an additional £172k over 10 years & saves you £107k in income tax
3. Transfer current ISAs & reallocate stock (RSUs) into new ISA portfolio with ABC Platform + Start monthly ISA contributions	Improved tax-efficiency (tax free gains), reduced charges & greater investment options
 Consolidate your pensions into ABC Platform 	Reduced charges, more tax-efficient death benefits (lower inheritance tax), better retirement flexibility, greater investment options
5. Use 3 pots investment plan + switch to high growth portfolio for ISAs & Pensions	An evidence-based investment portfolio that matches risk level to your investment timeframe & gives higher performance potential
 Set up joint life cover policy for £1m to cover mortgage & lost earnings 	Gives more cover at lower total cost compared to your current Aviva & Zurich policies, ensures each other retain property & lifestyle in worst case scenario

YOUR FINANCIAL PLAN - CASHFLOW

The below chart shows your cashflow future, based on our recommended changes



YOUR FINANCIAL PLAN - ASSETS

The below chart shows your asset future, based on recommended changes (excludes property)



YOUR FINANCIAL PLAN - INVESTMENT STRATEGY

An overview of our recommended investment strategy across all pensions & investments



Performance Analysis - 10 Years



Portfolio Holdings

Dimensional Global Value & Small Cap Legal & General Emerging Markets Vanguard Global Bond Blackrock / iShares UK

Portfolio Strategy

- ⊘ Globally diverse
- Sevidence-based (value, small & high profit)
- ⊘ Risk-adjusted over time (rebalanced)
- ✓ Low cost

YOUR FINANCIAL PLAN - FINANCIAL SCORECARD

This score quantifies how likely you are to meet all of your objectives.

If our recommendations are implemented, your ability to meet each financial objective increases significantly.



YOUR FINANCIAL PLAN - OBJECTIVE ANALYSIS

Improvement Nee	eded	Off Track	Pending Review	
Actions	Status	Notes		
Achieve Financial Freedom		Your plan demonstrates that you 12 years (or sooner) & achieve yo This excludes any business sale	our spending/lifestyle plan.	
Milestone Expenditure Plan		You have sufficient cash to fund	all milestone expenses.	
State Pension Analysis Retirement Income Strategy		State Pension Analysis Likely 'On Track', but awaiting State Pension NICs history.	tate Pension forecasts &	
		Given timeframe from retirement, we have no devised a tax- efficient income strategy yet. Review 5 years from retiring.		
Leave a legacy		You will leave your family home surplus retirement funds (if you		
Support our children Wedding gift Inheritance tax		You have sufficient cash allocated to fund this expense		
		You currently have a growing inheritance tax liability (~£200,000) given your estate value - see your 'IHT Report'		
Mortgage Pay-off		You're 'On Track' to pay-off you	r mortgage in 9 years.	
Financial Survivorship Plan security		You have sufficient life cover in place. However, there is an opportunity to reduce the cost $\&$ fund via the company.		
Disability Plan		You are unprotected should Emma be unable to work for the long-term (11% probability). Michael's income protection provides sufficient coverage.		
Higher Growth	٠	Your new investment portfolio g growth, with the objective of ma still earning & investing.		
Tax Efficiency		The Financial Plan maximise your tax-relief & invests in the most tax efficient manner possible.		
Value for money		We have reduced the charges on your pensions $\boldsymbol{\xi}$ investments to a very competitive position.		
	Actions Achieve Financial Freedom Milestone Expenditure Plan State Pension Analysis Retirement Income Strategy Leave a legacy Wedding gift Inheritance tax Mortgage Pay-off Survivorship Plan Disability Plan Higher Growth Tax Efficiency	Achieve Financial Freedom Milestone Expenditure Plan State Pension Analysis Retirement Income Strategy Leave a legacy Wedding gift Inheritance tax Mortgage Pay-off Survivorship Plan Disability Plan Higher Growth Tax Efficiency	Actions Status Notes Achieve Financial Freedom Your plan demonstrates that you 12 years (or sooner) & achieve you This excludes any business sale Milestone Expenditure Plan You have sufficient cash to fund State Pension Analysis Likely 'On Track', but awaiting S NICs history. Retirement Income Strategy Given timeframe from retirement efficient income strategy yet. Returement funds (if you Wedding gift Vou have sufficient cash allocate You uvill leave your family home surplus retirement funds (if you Wedding gift Inheritance tax You currently have a growing inl (-£200,000) given your estate va opportunity to reduce the cost & Disability Plan Vou are unprotected should Emthe bong-term (11% probability), protection provides sufficient of a still earning & investing. Higher Growth Your mew investment portfolio g growth, with the objective of mastill earning & investing. Tax Efficiency The Financial Plan maximise you most tax efficient manner possility value for money	

"Someone is sitting in the shade today because someone planted a tree a long time ago"

– Warren Buffet





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