



{Sample}

Your Financial Roadmap.

Michael & Emma Smith

 frazerjames

- For illustrative purposes only -

"Planning is bringing the future into the present, so that you can do something about it now"

– Alan Lakein



Financial Health Check

An appraisal of your current financial position



BALANCE SHEET

	Michael	Emma	Joint	Total
ASSETS				
Cash (inc. business)	£80,000	£22,000	£48,000	£150,000
Investments	£94,000	£178,000		£274,000
Pensions	£425,000	£187,000		£612,000
LIABILITIES				
Mortgage			£368,000	£368,000

{Excludes value of family home}

INCOME & SPENDING

	Michael	Emma	Joint	Total
INCOME				
Salary (+ Bonus)	£12,570	£115,000		£125,000
Company Dividends	£90,000			£90,000
EXPENSES				
Basic (inc. mortgage)			£68,000	£68,000
Leisure			£35,000	£35,000
Luxury			£15,000	£15,000
Tax + NICs	£24,000	£40,500		£64,500
Total				£182,000

MILESTONE SPENDING

EXPENSE	WHEN	££
Kitchen Remodel	3 Yrs	£40,000
USA Big Holiday	5 Yrs	£20,000
Lucy Wedding Gift	8 Yrs	£40,000

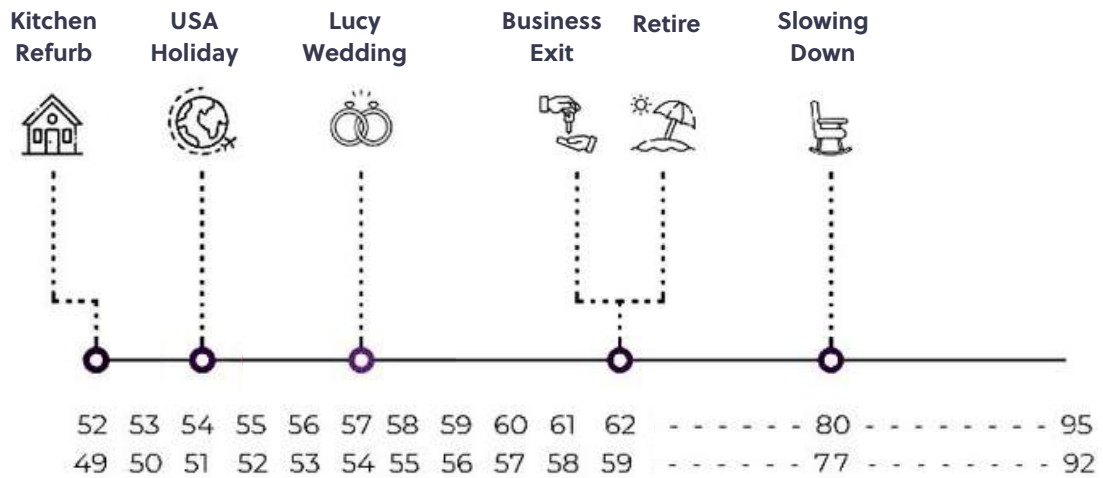
INSURANCE / RISK MANAGEMENT

POLICY	WHO	AMOUNT	INSURER
Life Cover	Michael	£800,000	Aviva
Life Cover	Emma	£500,000	Zurich
Income Protection	Michael	£75,000 pa	Vitality

{Workplace benefits for Emma TBC}

YOUR TIMELINE

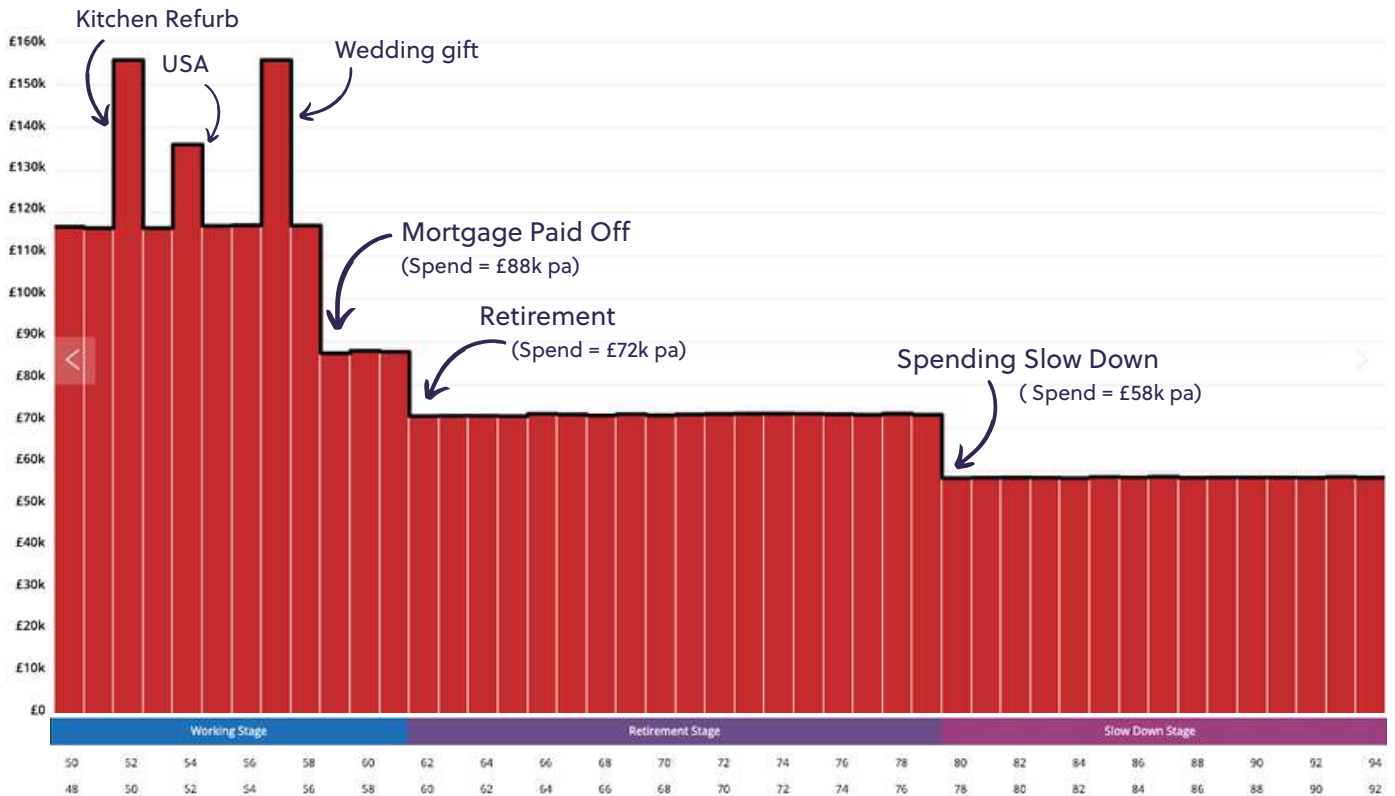
Mapping out your important financial milestones.



You have some sizeable milestone expenses coming up in the next few years. You aim to retire together in 10 years, at age 62/59. Michael will wind down his business and Emma retire from PwC. You want to enjoy a great lifestyle in your early retirement years, but feel you'll spend less in your later years (80+).

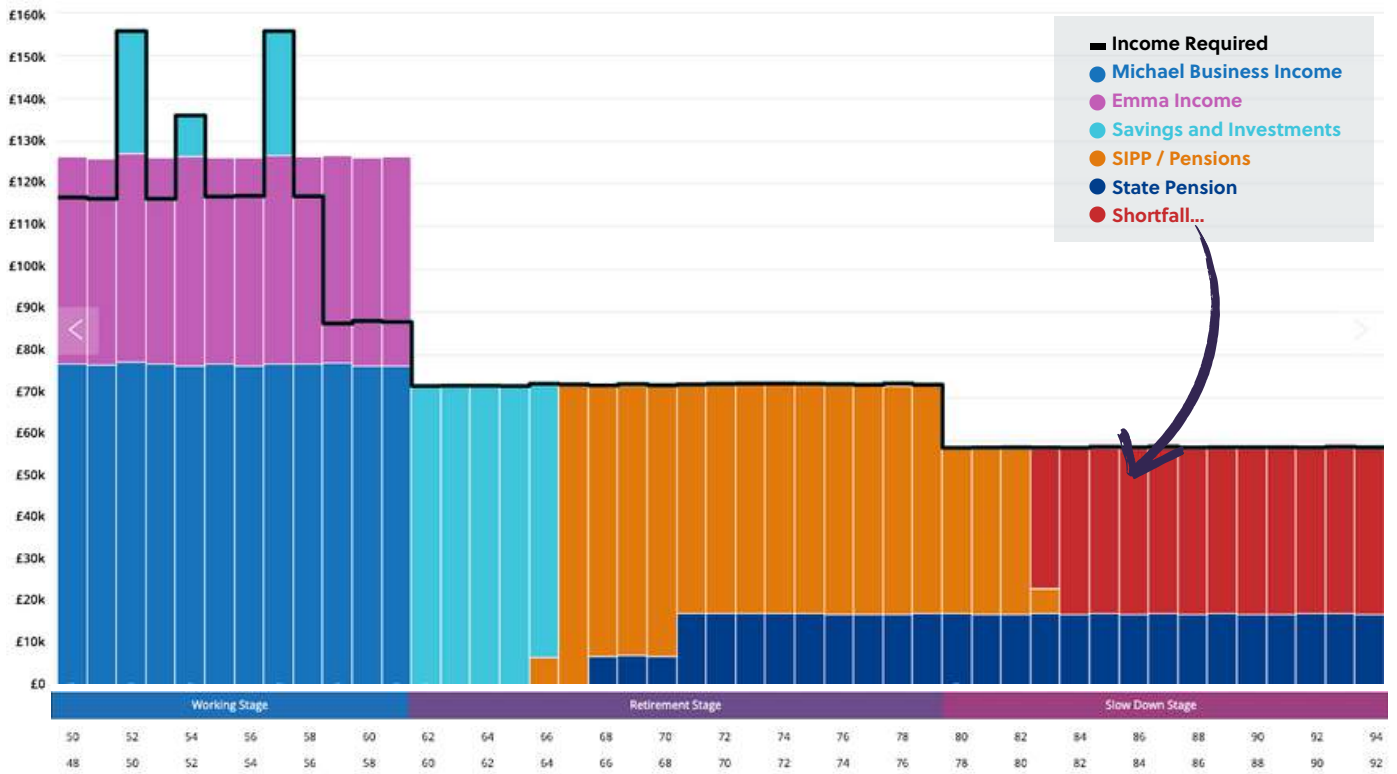
SPENDING PLAN

What's the future cost of your lifestyle?



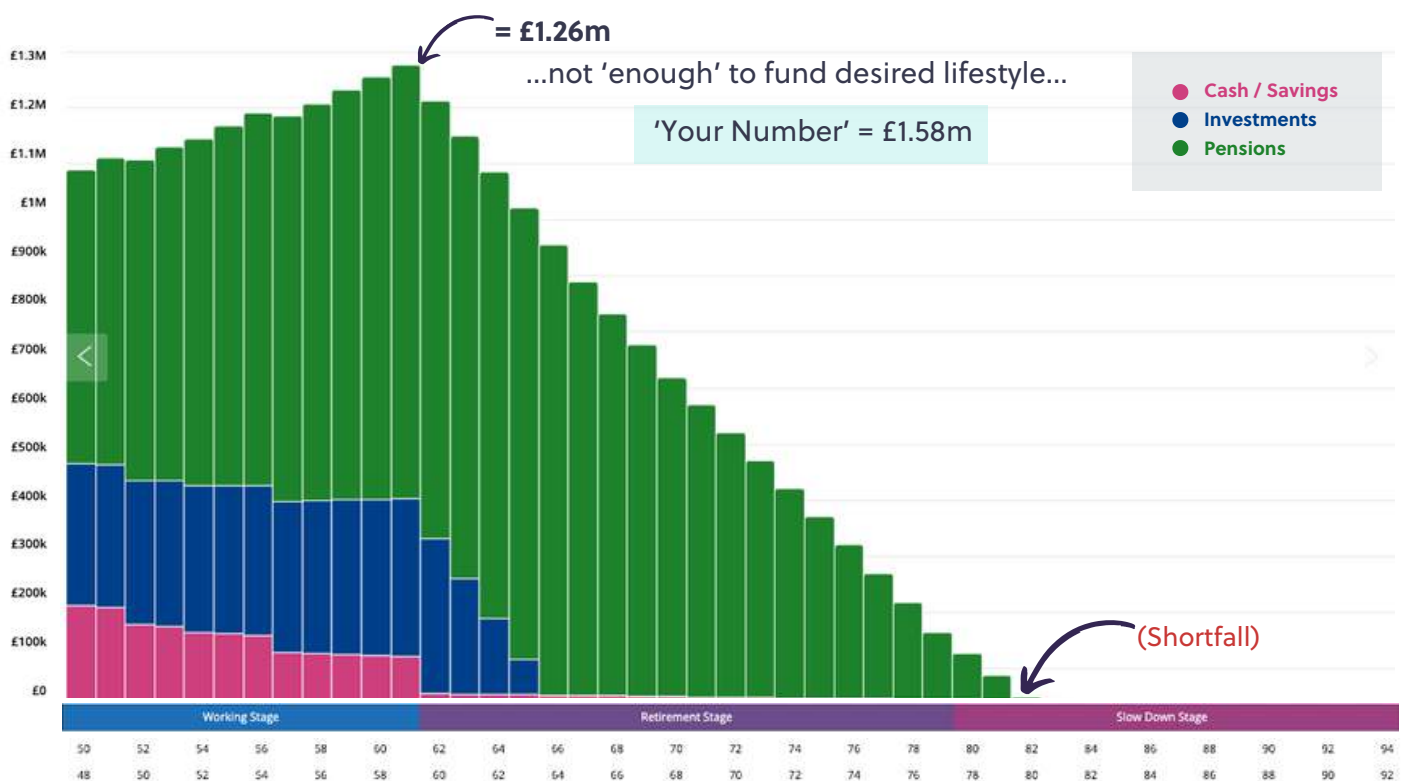
CURRENT POSITION - CASHFLOW

The below chart shows your cashflow future, based on your current position & spending plan (excludes FJ recommendations)



CURRENT POSITION - ASSETS

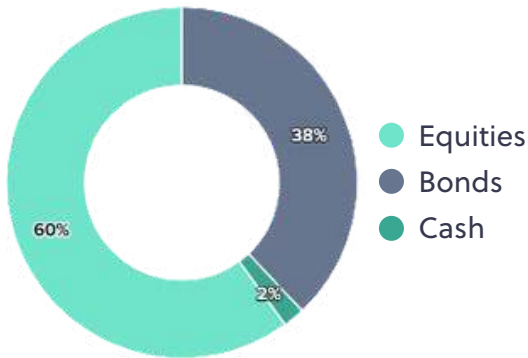
The below chart shows your asset future, based on your cashflow above (excludes property)



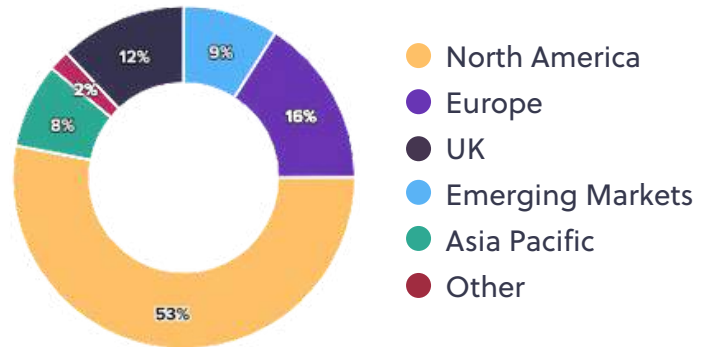
CURRENT POSITION - INVESTMENT STRATEGY

An overview of your current investment position across all pensions & investments.

Asset Allocation



Geographical Spread



Performance vs. Benchmark

	1 Year	5 Year
Your Investments (combined)	8.80%	27.43%
Benchmark Portfolio (same risk level)	10.72%	35.61%
Difference	-1.92%	-8.18%

CURRENT POSITION - PENSION APPRAISAL

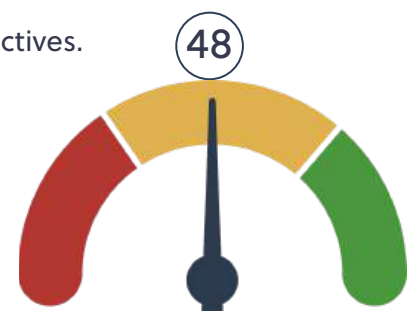
A high-level review of your current pension policies.

	Michael	Michael	Emma	Emma
Provider	Aegon	Aviva	Standard Life	Scottish Widows
Value	£331,000	£109,000	£124,000	£36,000
Full retirement options	x	✓	x	x
Tax-efficient on death	x	x	✓	x
Investment performance	Poor	Reasonable	Good	Poor
Guarantees	None	None	None	None
Charges (p.a.)	1.26%	0.80%	1.49%	0.35%

CURRENT POSITION - FINANCIAL SCORECARD

This score quantifies you how likely you are to meet all of your objectives.

Your Financial Plan will show you how to significantly increase this score through our recommendations.



Financial Plan

Enhancing your financial future



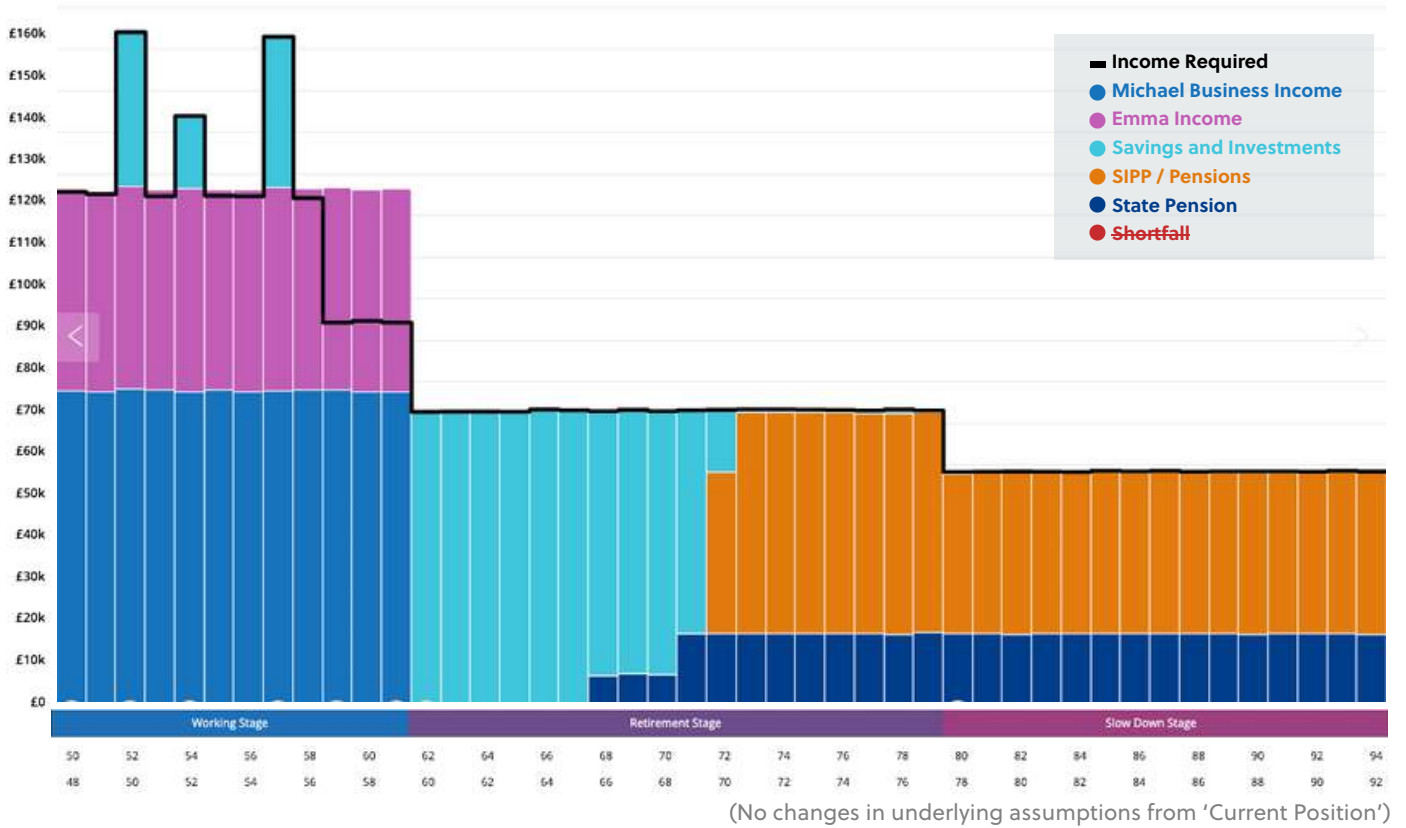
OUR RECOMMENDATIONS

There are some significant improvements that can improve your financial position.

WHAT	WHY
1. Increase company pension contributions from £20k to 40k pa into Michael's pension.	You'll save £100k Corporation Tax over the next 10 years & build up a greater 'retirement pot' in a highly tax-efficient way
2. Emma increase salary sacrifice contributions to 15%	You'll reduce your net income by c£500 pm to build your pension by an additional £172k over 10 years & saves you £107k in income tax
3. Transfer current ISAs & reallocate stock (RSUs) into new ISA portfolio with ABC Platform + Start monthly ISA contributions	Improved tax-efficiency (tax free gains), reduced charges & greater investment options
4. Consolidate your pensions into ABC Platform	Reduced charges, more tax-efficient death benefits (lower inheritance tax), better retirement flexibility, greater investment options
5. Use 3 pots investment plan + switch to high growth portfolio for ISAs & Pensions	An evidence-based investment portfolio that matches risk level to your investment timeframe & gives higher performance potential
6. Set up joint life cover policy for £1m to cover mortgage & lost earnings	Gives more cover at lower total cost compared to your current Aviva & Zurich policies, ensures each other retain property & lifestyle in worst case scenario

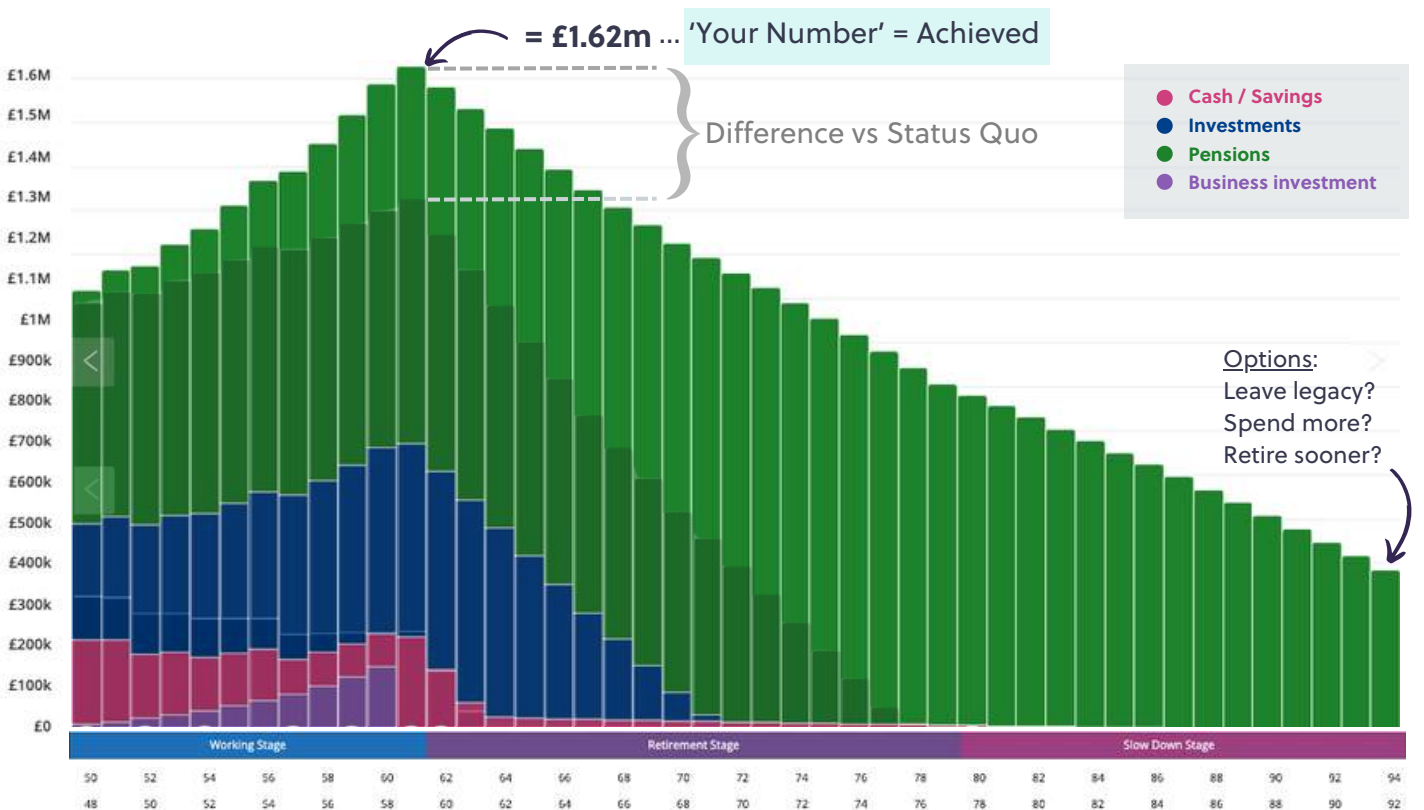
YOUR FINANCIAL PLAN - CASHFLOW

The below chart shows your cashflow future, based on our recommended changes



YOUR FINANCIAL PLAN - ASSETS

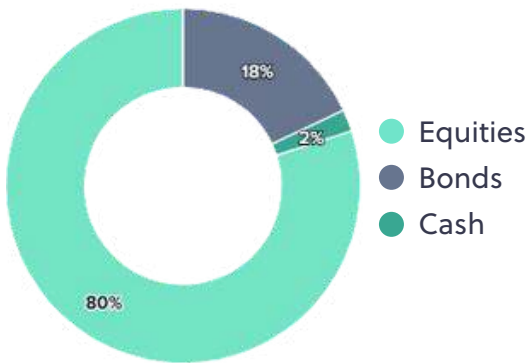
The below chart shows your asset future, based on recommended changes (excludes property)



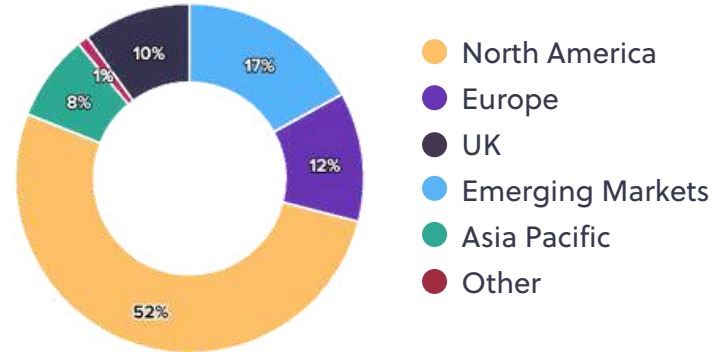
YOUR FINANCIAL PLAN - INVESTMENT STRATEGY

An overview of our recommended investment strategy across all pensions & investments

Asset Allocation



Geographical Spread



Performance Analysis - 10 Years

(10 year performance, if you started with £1m & made no withdrawals)



Portfolio Holdings

Dimensional Global Value & Small Cap
Legal & General Emerging Markets
Vanguard Global Bond
Blackrock / iShares UK

Portfolio Strategy

- ✓ Globally diverse
- ✓ Evidence-based (value, small & high profit)
- ✓ Risk-adjusted over time (rebalanced)
- ✓ Low cost

YOUR FINANCIAL PLAN - FINANCIAL SCORECARD

This score quantifies how likely you are to meet all of your objectives.

If our recommendations are implemented, your ability to meet each financial objective increases significantly.



YOUR FINANCIAL PLAN - OBJECTIVE ANALYSIS



On Track



Improvement Needed




Off Track



Pending Review

Priority	Actions	Status	Notes
Retire in 12 years	Achieve Financial Freedom		Your plan demonstrates that you are 'On Track' to retire in 12 years (or sooner) & achieve your spending/lifestyle plan. This excludes any business sale value.
	Milestone Expenditure Plan		You have sufficient cash to fund all milestone expenses.
	State Pension Analysis		Likely 'On Track', but awaiting State Pension forecasts & NICs history.
	Retirement Income Strategy		Given timeframe from retirement, we have not devised a tax-efficient income strategy yet. Review 5 years from retiring.
Support our children	Leave a legacy		You will leave your family home to the Harry & Lucy, as well as surplus retirement funds (if you don't decide to spend more!),
	Wedding gift		You have sufficient cash allocated to fund this expense
	Inheritance tax		You currently have a growing inheritance tax liability (~£200,000) given your estate value - see your 'IHT Report'
Financial security	Mortgage Pay-off		You're 'On Track' to pay-off your mortgage in 9 years.
	Survivorship Plan		You have sufficient life cover in place. However, there is an opportunity to reduce the cost & fund via the company.
	Disability Plan		You are unprotected should Emma be unable to work for the long-term (11% probability). Michael's income protection provides sufficient coverage.
Make our money work harder	Higher Growth		Your new investment portfolio gives you more opportunity for growth, with the objective of maximising returns while you're still earning & investing.
	Tax Efficiency		The Financial Plan maximises your tax-relief & invests in the most tax efficient manner possible.
	Value for money		We have reduced the charges on your pensions & investments to a very competitive position.



**"Someone is sitting in the shade today
because someone planted a tree a
long time ago"**

– Warren Buffet



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